



fi-compass

Christos Pouris,
Advisory Services,
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fi  compass

Financial intermediaries

Equity

Loan

Guarantee

Ex-ante assessment

Combination of support

Tailor made

Fund of Fund structure

Phased payments

Management cost and fees

Working capital

fi-compass

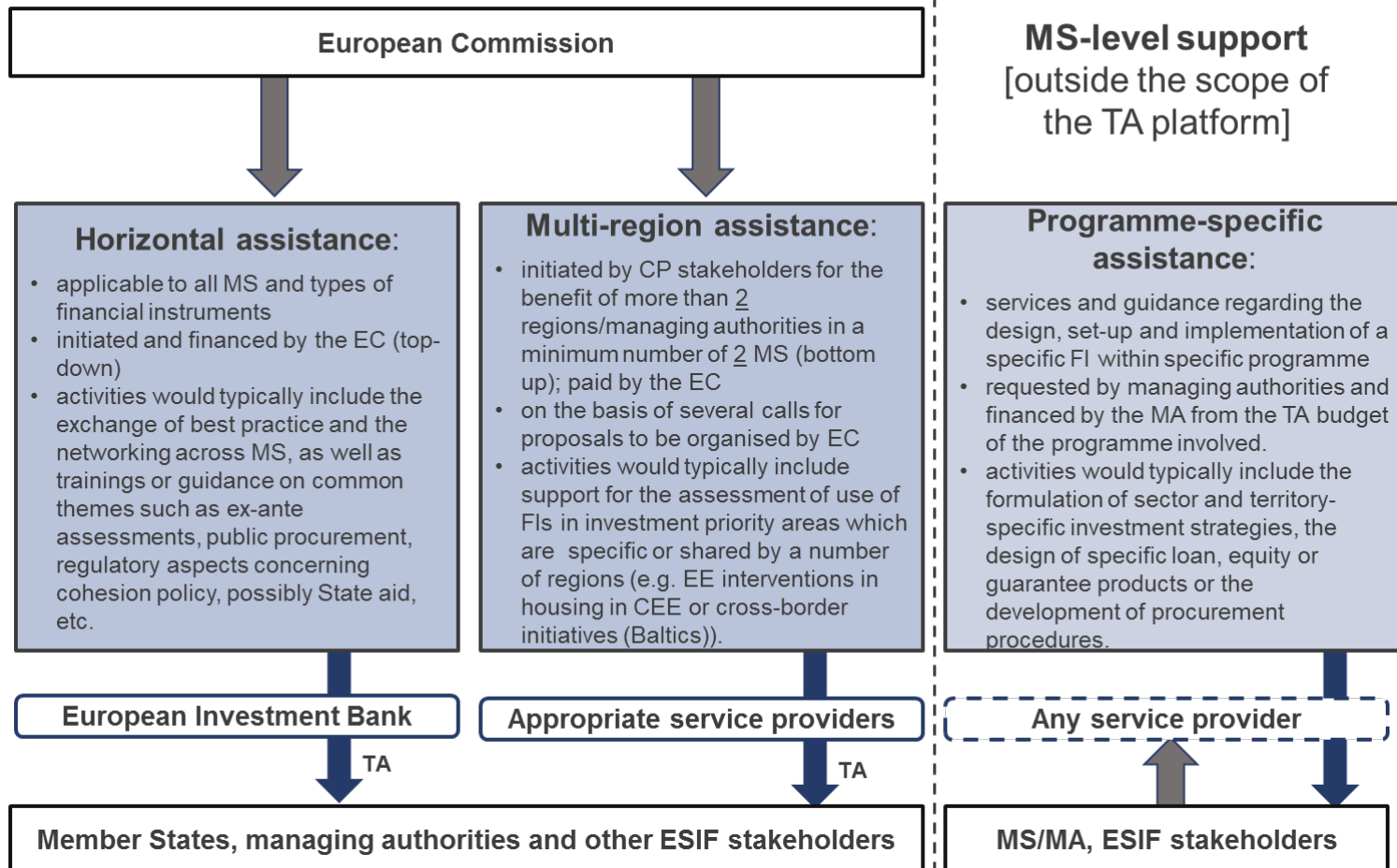
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Reminder: fi-compass is designed as a catalyst



Two forms of assistance delivery under *fi-compass*



upstream / generic

>>> >>> >>> >>>

downstream / tailored



What does *fi-compass* offer?

1

Step-by-step process guidance and manuals

throughout the entire FI life cycle consistent with regulatory provisions, evidence-based practice and the realities of ESIF Managing Authorities. This includes ESI Fund-specific guidance.

► ***fi-compass offers:*** *Information brochures, Handbooks, Case studies and examples of practice, audio-visual materials*

2

Learning opportunities

to further the necessary understanding & skills in the market

► ***fi-compass offers:*** *Face to Face Training and E-learning opportunities*

3

Awareness raising and networking

for Managing Authorities, the general public, potential bodies implementing FIs, private and public investors interested in co-investment opportunities, entrepreneurs or enterprises, or for other potential final recipients.

► ***fi-compass offers:*** *Public events (EU conferences, thematic seminars/workshops, networking events), but also promotional campaigns (social media), etc.*

4

Access to a single knowledge hub

to ensure (timely and targeted) availability of information and methodological advice.

► ***fi-compass offers:*** *Knowledge Management Hub (web portal), Newsletters, FAQ, specific publications, etc.*

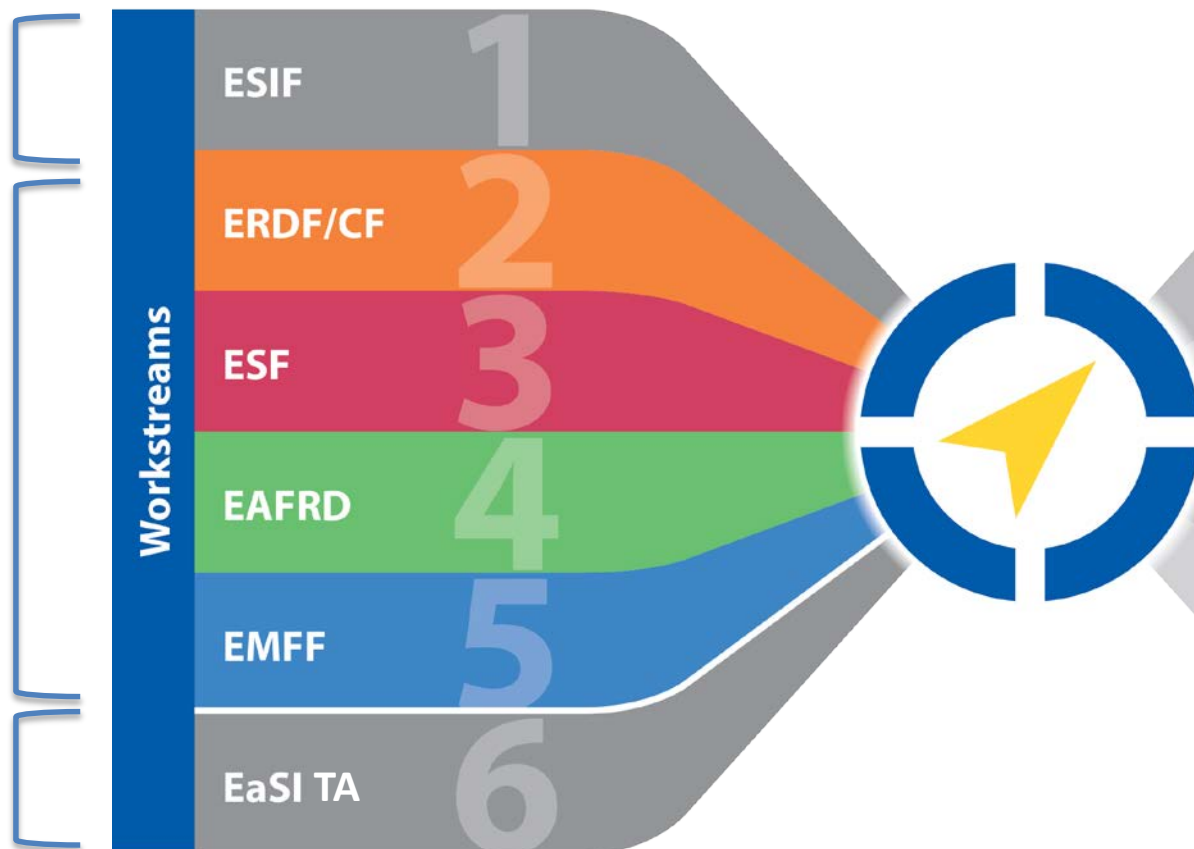
How is *fi-compass* delivery structured?



Awareness raising on ESIF FI
General advice regarding ESIF
common framework & FI lifecycle

ESI Fund-specific advice, taking
into account past FI experiences
(if any), Fund-specific rules,
sector needs and final recipients
profiles

Continuation of JASMINE
microfinance support 2007-13



Distinct *fi-compass* work streams

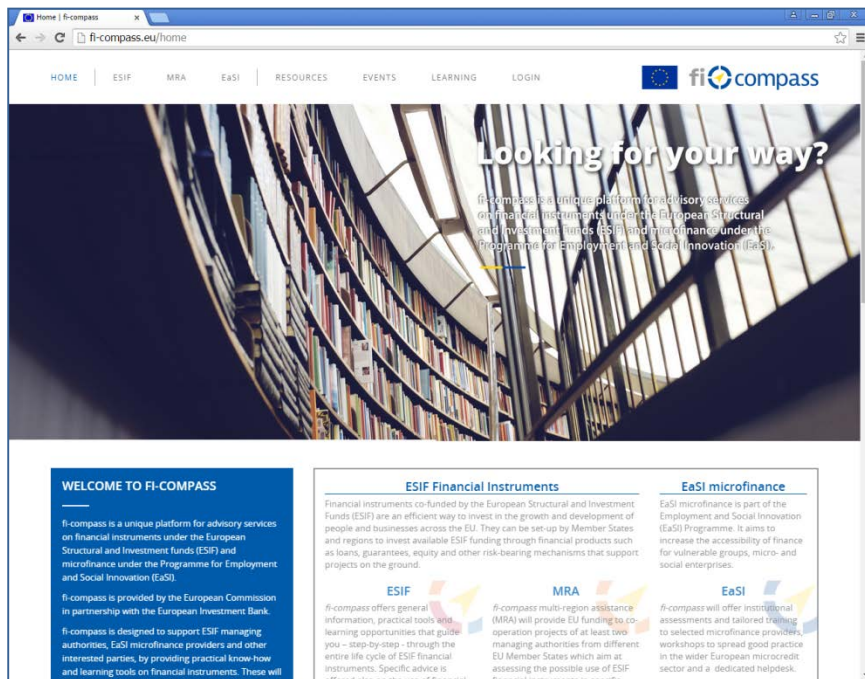
fi-compass events calendar



- **FI promotion, networking, exchange of experiences and learning**
- **Different types of events**
 - Member State-specific events; 1 per MS, up to 80 participants
 - ESI Fund-specific seminars (ERDF/CF; EAFRD; ESF); series of 3 events for each ESI-Fund in different EU locations, up to 100-120 participants
 - EU conferences (ESIF general; EAFRD; ESF): 1-2 day events, up to 300 participants
- **Registration to be gradually opened on *fi-compass* website**



fi-compass knowledge hub for ESIF FIs - single entry point



Guides



Case studies



Audio-visual material



Access to future and past events



www.fi-compass.eu

fi-compass quarterly newsletter (“the beacon”):

- April 2015 - <http://www.fi-compass.eu/content/beacon-april-2015-7>
- July 2015 - <https://www.fi-compass.eu/newsletter/beacon-july-2015>
- Oct 2015 - <https://www.fi-compass.eu/newsletter/beacon-october-2015-0>



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Thank you

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