

fi-compass - an introduction

Björn Gabriel,

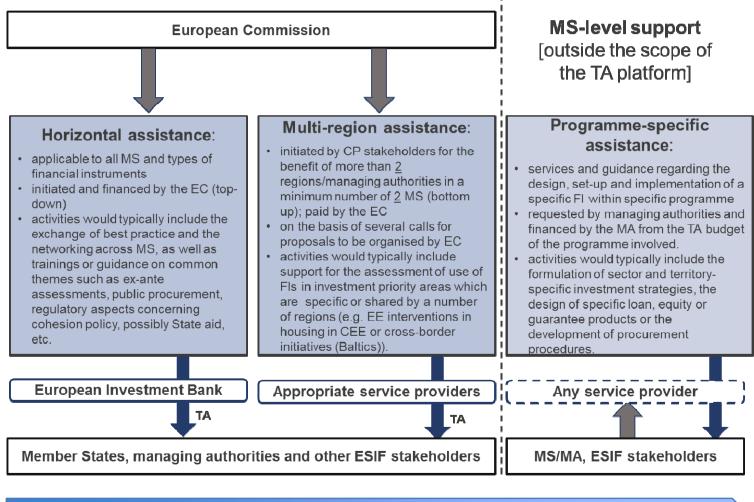
Head of *fi-compass* Advisory Services, European Investment Bank







Two forms of assistance delivery under *fi-compass*



upstream / generic

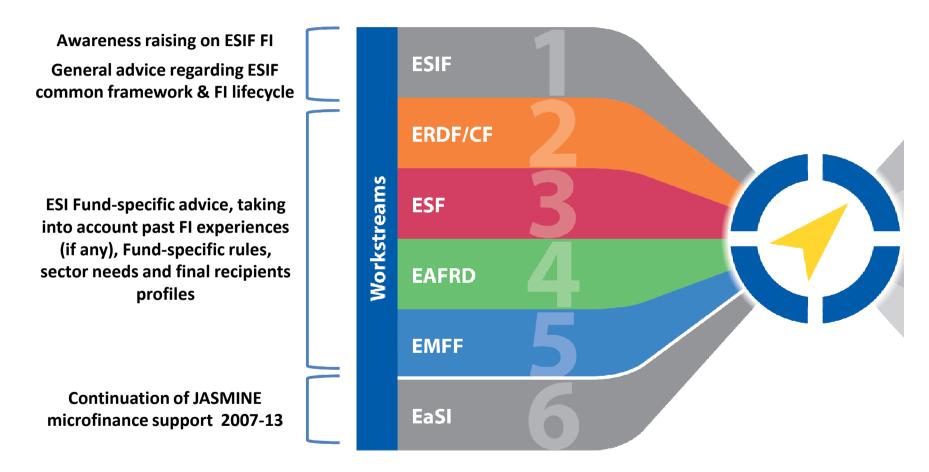
>>> >>> >>> >>>



1	Step-by-step process guidance and manuals	 throughout the entire FI life cycle consistent with regulatory provisions, evidence-based practice and the realities of ESIF Managing Authorities. This includes ESI Fund-specific guidance. <u>fi-compass offers:</u> Information brochures, Handbooks, Case studies and examples of good practice, audio-visual materials
2	Learning opportunities	 to further the necessary understanding & skills in the market <u>fi-compass offers:</u> Face to Face Training (for EC staff and in MS), E-learning opportunities
3	Awareness raising and networking	 for Managing Authorities, the general public, potential bodies implementing FIs, private and public investors interested in co-investment opportunities, entrepreneurs or enterprises, or for other potential final recipients. <u>fi-compass offers:</u> Public events (EU conferences, thematic seminars/workshops, networking events), but also promotional campaigns (social media), etc.
4	Access to a single knowledge hub	 to ensure (timely and targeted) availability of information and methodological advice. <u>fi-compass offers:</u> Knowledge Management Hub (web portal),

Newsletters, FAQ, specific publications, etc.





Distinct *fi-compass* work streams

Where do we stand?



Status update

EaSI

- ✓ Formal programme launch in Jan 2015
- ✓ First info brochures, case studies, EC Guidance and manual published
- ✓ Further manuals & methodologies under way:
 - ✓ **ESIF** general guides for FI design phase close to publication; further manuals for the set-up phase being in advanced stage
 - ✓ Specific EAFRD & EMFF advisory products under way
- ✓ Audio-visual (learning) material in the making
- Knowledge hub (v1) developed and online \checkmark
- ✓ Events: Calendar of 43 events agreed, with first events hairs hald in Mary O. Luna 2015

being held in May & June 2015								0 0	000		EX-ante assessment - general methodology Developing an investment strategy and a business plan Advice on RI products State aid & RIs under the ESIF Governance and implementation structures for FIs Exploiting synergies & combined support Selecting bodies implementing fund of funds and other financial intermediaries Maximising the impact of FIs Preparing and negotiating funding agreements Implementing territorial strategies with FIs	
ESIF	0	000	0		0	EC regulatory guidance Benefits of financial instruments Developing astep-by-step action plan for implementing FI						
ERDF/CF								0			0	State ald & FIs under the ESF Financial instruments working with: - microfinance
ESF		0			00	Benefits of financial instruments under the ESF Conference & workshops		00	00		ľ	- social entrepreneurship - personal loans
EAFRD		0	(D	00	Benefits of financial instruments under the EAFRD Conference & workshops Benefits of financial instruments under the EMFF	signe	2 o				Ex-ante assessment for FIs supporting agriculture under the EAFRD State aid & FIs under EAFRD Venture capital funds in agri business
EMFF	0	0				Benefits of financial instruments under the EMFF The scope for FIs under the FMFF	asign & set up					

During 2015, fi-compass will deliver various forms of advisory support to European microcredit providers, as well as business development tools and services to the wider European microcredit sector. It will also promote and strengthen the use of the European Code of Good Conduct for Microcredit Provision.

or selected microcredit providers - assessment and rating, advice and tailored trainings or wider microfinance sector - helpdesk, workshops, thematic seminars for MFIs on mutual learning support of the European Code of Good Conduct - promotion, evaluation of implementation, training support r microfinance institutions



To Hone frampas x A A A A A A A A A A A A A A A A A A	Bhone If-compass x A = 0.2.3
← → C 🗋 fi-compass.eu/home	← → C D fi-compass.eu/home
	HOME ESIF MRA EASI RESOURCES EVENTS LEARNING LOGIN FiQ compass
Cocking and the second	SEARCH Search term required Search term required Topic Anny. Theme Anny. Anny. Country Anny. Anny. Country Anny. Anny. Country Anny. SEARCH Search term required Anny. Search term required Anny. Anny. Anny. Anny. Search term required Anny. Search term required Anny. Search term required Anny. Anny. Search term required Anny. Search term required The new advisory hub online The new advisory
	LATEST RESOURCES
WELCOME TO FI-COMPASS Figure platform for advisory services on financial instruments for horizontal provider platform for advisory services on financial instruments for the fungement Structural and Investment funds (ESI) and microfinance under the Fungement microfinance m	EC Regulatory Guidance for Member States on Article 37(4) CPR, Support to enterprise/working capital) EC Grae study (First Loss Portfolio Guarantee) See all resources

www.fi-compass.eu

fi-compass newsletter #1: http://www.fi-compass.eu/content/beacon-april-2015-7



- FI promotion, networking, exchange of experiences and learning
- Different types of events
 - EU conferences (ESIF general; EAFRD; ESF): 1-2 day events, up to 300 participants
 - ESI Fund-specific seminars (ERDF/CF; EAFRD; ESF); series of 3 events for each ESI-Fund in different EU locations, up to 100-120 participants
 - Member State-specific events (ESIF general tbc)); 26-28 events; 1 per MS, up to 80 participants
- Registration to be gradually opened on *fi-compass* website



fi-compass events calendar



EU conferences

- ESIF FIs (Brussels, 19-20 January 2015)
- EAFRD FIs (Dublin, 23-24 June 2015)
- ESF FIs (Brussels, 9 December 2015)

ESI Fund-specific seminars

- ERDF/CF
 - Brussels, 27 May 2015
 - Vienna, 2 June 2015
 - Warsaw, 9 June 2015
- EAFRD
 - Riga, 29 October 2015 (tbc)
 - Vienna, 1 Vienna 2015
 - Barcelona, 20 November 2015

Member State-specific events

- Paris, 24 September 2015
- Bratislava, 2 October 2015
- Sofia, 6 October 2015 (tbc)
- Bucharest, 8 October 2015
- Rome, 22 October 2015
- Riga, 30 October 2015

Member State-specific events

- Warsaw, 5 November 2015
- Prague, 10 November 2015 (tbc)
- Madrid, 18 November 2015
- Zagreb, 24 November 2015
- Athens, 3 December 2015
- Lisbon, 18 January 2016
- Ljubljana, 21 January 2016
- Den Haag or Amsterdam, 27 January 2016
- Nicosia, 4 February 2016 (tbc)
- Valetta, 11 February 2016
- Dublin, 16 February 2016 (tbc)
- London, 18 February 2016
- Berlin, 25 February 2016
- Stockholm, 1 March 2016
- Copenhagen, 3 March 2016 (tbc)
- Vienna, 8 March 2016 (tbc)
- Budapest, 10 March 2016
- Tallinn, 15 March 2016
- Vilnius, 17 March 2016
- Helsinki, 7 April 2016

What's next?



Next steps

- Continuously develop knowledge hub functionalities, social media presence and quarterly newsletter
- Preparation and delivery of all fi-compass events 2015/16
- **C** Launch **EaSI TA** (microfinance) component in May/June 2015
- S Kick-off ESF work programme in May/June 2015
- Step-up communication activities > more active stakeholder engagement
- Claborate mid- to long-term capacity building strategy (with first pilot activities); subsequent roll-out
- Start work programme development 2016-17 in Q3 2015

O YOUR FEEDBACK COUNTS!

indication states and and a state and and a state a

	1.155	in the set	neet gud	N P TRAINING	st-					EC regulatory guidance Ex-ante assessment - general methodology Developing an investment strategy and a business plan Advice on FL products State aid & FIs under the ESIF Governance and implemention structures for FIs Exploiting synergies & combined support Selecting bodies implementing fund of funds and other financial intermediaries Maximising the impact of FIs Preparing and negotiating funding agreements Implementing territorial strategies with Fis
ESIF	0	000	000	00	EC regulatory guidance Benefits of financial instruments Developing a step-by-step action plan for implementing Fl					
ERDF/CF							0		0	State ald & Fls under the ESF Hinancial instruments working with: - microfinance
ESF		0		C	Benefits of financial instruments under the ESF Conference & workshops		0000		Ŭ	- social entrepreneurship - personal loans
EAFRD		0	0	C C	Benefits of financial instruments under the EAFRD Conference & workshops	And the set of the set	000			Ex-ante assessment for FIs supporting agriculture under the EAFRD State aid & FIs under EAFRD Venture capital funds in agri business
EMFF	0	0			Benefits of financial instruments under the EMFF The scope for FIs under the FMFF	din 135				
							_			
EaSI	During 2015, fi-compass will deliver various forms of advisory support to European microcredit providers, as well as business development tools and services to the wider European microcredit sector. It will also promote and strengthen the use of the European Code of Good Conduct for Microcredit Provision.						- For wide	ted mic r microf rt of the	rocre inan e Eur	edit providers - assessment and rating, advice and tailored trainings ce sector - helpdesk, workshops, thematic seminars for MFIs on mutual learning opean Code of Good Conduct - promotion, evaluation of implementation, training support



Thank you

www.fi-compass.eu



