



Brussels, 19-20 January 2015

Key features and opportunities of financial instruments under ESI Funds in 2014 -2020

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Financial Instruments until now

ERDF support through financial instruments exists for the last three programming periods (since 1994)

In 1994-1999 and 2000-2006 use of Fls was **limited** (few MSs, limited resources)

In 2007-2013 **major expansion** of FIs in number, variety, scope and amounts paid to them (data as at the end of 2013):

- More than 900 FIs set-up, with both models of implementation: with or without a holding fund;
- More than EUR 14 billion of programme funding paid to FIs under more than 170 Operational Programmes;
- EUR 6.7 billion of SFs & national resources already disbursed to final recipients (mainly enterprises), mainly through loan and guarantee products



Why are financial instruments popular?

- Higher immediate policy impact through leveraged resources (public and private)
- Sustainability of support due to revolving funds which remain in the programme area
- Financing provided before investment takes place (different from grants)
- Better quality of projects (investment must be repaid)
- Incentives to use FIs as alternative to grants (move away from "grant dependency" culture)



1. Wider scope:

- Use in all types of ESIF programmes (including ETC programmes)
- Common provisions cover all five Funds: ERDF, ESF, Cohesion Fund, EAFRD and EMFF
- Expansion to all thematic objectives & priorities
 !! but FI should support only investments expected to be financially viable which do not give rise to sufficient funding from market sources



2. More implementation options for managing authorities

- → Traditional implementation: MA sets up a FI at national, regional, transnational or cross-border level:
- Tailor made instruments (cf 2007-2013)
- Standardised "off-the-shelf" instruments, quick roll-out
- **MA** can implement loans or guarantees directly (or through intermediate body) without formal set-up of a fund
- MA can contribute programme allocations to EU level instrument (COSME, Horizon, "SME Initiative")



SME initiative

- **Objectives:** Increase the volume of lending to SMEs in the EU by
- Pooling resources: European Structural Investment Funds + COSME and Horizon 2020
- Combining and fully utilising EIB/EIF and possibly National Promotional Banks' capacities
- Providing Capital Relief to banks to make them more robust and to incentivize them to extend additional loans to SMEs

Design:

- Ex-ante assessment carried out (EIB and Commission)
- SMEI indirectly managed by the Commission; implementation with EIF
- A single dedicated OP at MS level with voluntary contribution (ERDF EAFRD)
- Two options proposed: (1) Uncapped Guarantee Instrument; (2) Joint securitisation instrument for new and existing loans



3. Continuity of principles and concepts of 2007-2013:

- Reuse of resources paid back
- National co-financing at different times and levels
- Combination of grants and Fls

4. Some changes

- to adapt to market practise and to reinforce flexibility:
- VAT eligibility
- Follow on investments
- Extended eligibility of management costs for some Fls Incentives on national co-financing



4. Some changes

- to ensure sound design and implementation of financial instruments:
- Compulsory ex-ante assessment which must be carried out prior to decision to support financial instruments
- Payments in relation to FIs phased and subject to implementation on the ground
- Management costs and fees performance oriented
- Comprehensive annual reporting by managing authority on each financial instrument



Incentives regarding national co-financing

- Co-financing rate
- <u>EU-level instruments:</u> Up to 100% of the paid support may come from ERDF, ESF and CF; separate priority axis to be established
- <u>Instruments implemented at national/regional level:</u> *ERDF, ESF, CF co-financing rate to increase by 10 percentage points if an entire priority axis is implemented through financial instruments*
- **○** National co-financing in payment applications to the Commission

The request for payment may include national co-financing expected to be paid into financial instrument (or at the level of investments in final recipients).



Thank you for your attention!