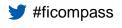




Financial instrument in Estonian fishery

Mart Undrest

Association of Estonian fish producers organizations









FINANCIAL INSTRUMENT IN ESTONIAN FISHERY





Mart Undrest - Project leader 5th of December 2018
Brussels



Activities in 2015



- Project "Possible solutions for the appraisal of low-value fish raw material in Estonia" was finalized in May 2015
- In June 2015 three Estonian Producer Organizations had an idea to build a fishmeal and fish oil factory
- By the end of 2015 they formulated Association of Estonian Fish Producer Organizations
- 30th of June 2016 we received a building permit for construction





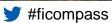


May 2016













- First loan from the financial instrument
- Amount loaned: 1 077 520 EUR
- Date of the loan: 30th of June 2016

- 30th of June 2016 we also received a building permit for construction
- Ultimate goal to build a modern factory, that would be able to process 300 tons of raw material in 24 hours







February 2017











August 2017











January 2018











June 2018













- Second loan from the financial instrument
- Amount loaned: 1 500 000 EUR
- Date of the loan: 15th of July 2018
- Loan period: 15 years
- You can only pay loan interest during first 5 years
- The loan % is equal to the % of the bank loan







November 2018









Results of the project



- 25 new jobs created only in this factory
- Many jobs related to that factory both on sea and on land







First product – 28.11.18











So why loan through the financial instrument?



- Easier to manage then the usual grants system
- Longer period to pay it back compared to usual commercial loans
- You can apply for period, when you pay only interest rate and not the principle part of the loan. This helps new projects to kick off – cashflow issue
- Helps manage risks both for the company and also for the bank







EMFF financial instruments in Estonia



















