



# MIUR RDI Experience of EQUITER

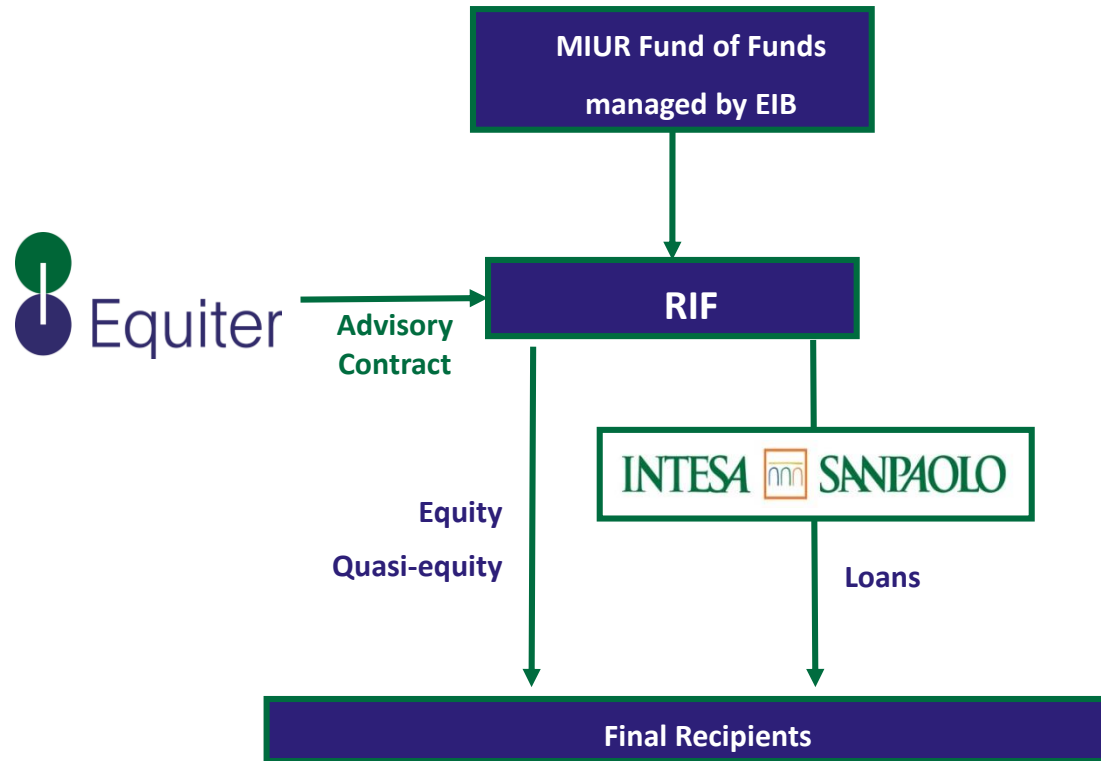
**Maurizio Guglielmini**, Key Financial Manager, RIF team, Equiter, Italy



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# EQUITER'S EXPERIENCE in RIF Structure



- ✓ **Equiter S.p.A.** is **Equity Investor and Financial Advisor**, with an in-depth expertise in PPP projects and a strong track record in project finance and EU Financial Instruments management.
- ✓ **Equiter** has been selected in September 2017 to set-up a **EUR 124-million RIF**.
- ✓ The legal structure retained for RIF is an **Investment Company managed by Equiter** on the basis of a “**turn-key advisory contract**”. This structure is modelled on the consolidated pattern already used for JESSICA Urban Development Funds advised by Equiter in Sicilia and Sardegna.



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# EQUITER'S EXPERIENCE RIF ADVISORY TEAM



RIF can rely on a **dedicated advisory team**, which brings together **Equiter core financial expertise** with **RDI projects assessment skills**.

The team is composed by:

- **2 Key Innovation Managers** and
- **1 Key Financial Manager** supported by a Financial Team.



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# EQUITER'S EXPERIENCE PRELIMINARY RESULTS

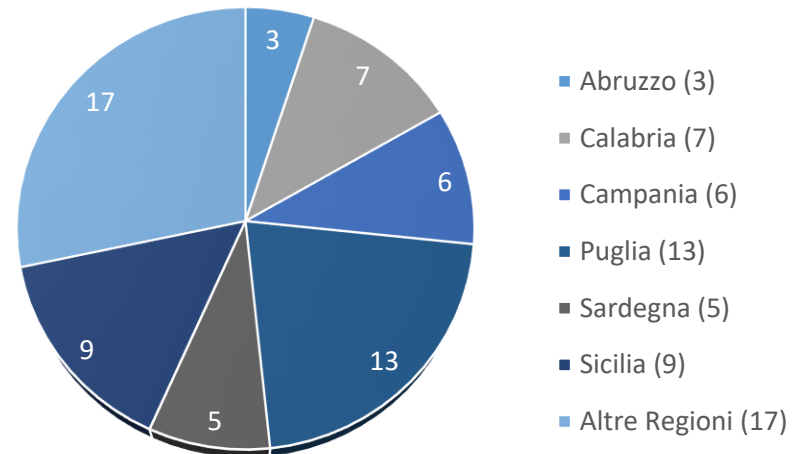
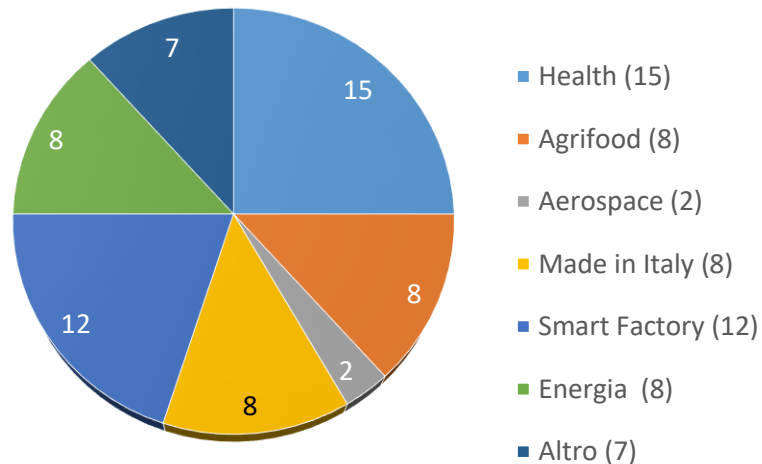


RIF **application procedure** is managed in **2 steps**:

- preliminary registration
- online form to provide general data about applicant and R&I project.

Starting from March 2018, **60 potential beneficiaries registered online**:

- **Health** and **Smart Factory**, where the most of the projects are originated
- among Cohesion Regions, **Puglia** and **Sicily** are the most dynamic ones.



The website <https://fondoricercainnovazione.equiterspa.com> has a key role in RIF communication strategy, in order to ensure open access to information for all potential final recipients.

**Unique information access point, as a place to dialogue with the advisor.**



